





- **13:00**

- Introduction and round table discussion (Arkivum)

- **13:30**

- About Arkivum: Our ethics, our solution and our vision (Arkivum)

- **14:00**

- The NSZL Project, the journey so far ... (NSZL)

- **14:30**

- Your archiving and preservation requirements and solutions (Arkivum)

- **15:00**

- What's next for Arkivum - a delve into our Roadmap

- **15:30**

- BREAK

- **15:45**

- Technology Spotlight - The future of digital preservation (Arkivum CTO)

- **16:15**

- EBSCO Partnership Success (EBSCO)

- **16:45**

- Summary and Questions (Arkivum)

- **17:00**

- Closure of the event







# Arkivum and EBSCO Introductions

**Paula Keogh - Arkivum Sector Lead**

**Sinéad McKeown - Arkivum Vice  
President Products**

**Pavel Synek - Regional Sales  
Manager EBSCO**

**Matthew Addis - Arkivum CTO**

**Tamir Borensztajn - Vice President of  
SaaS Strategy EBSCO**





## What We Do

*Long-term data lifecycle  
management software and  
managed services*

## We Help You to

- *Preserve data*
- *Cost effectively manage data  
growth*
- *Bring archived data 'to life'*

## Who We Serve

*Collections driven, data-  
intensive markets worldwide*





**Arkivum brings  
archived data to  
life**

gardens, well up in  
rain of palms and  
bushes for the quarter,  
<sup>the</sup> ~~at~~ healthy island  
at Coral Beldis. Amount  
total abstainers 122  
character of application  
the strictest investigation  
making recoveries  
and how long in  
the matter. Dismissed



Back up V's





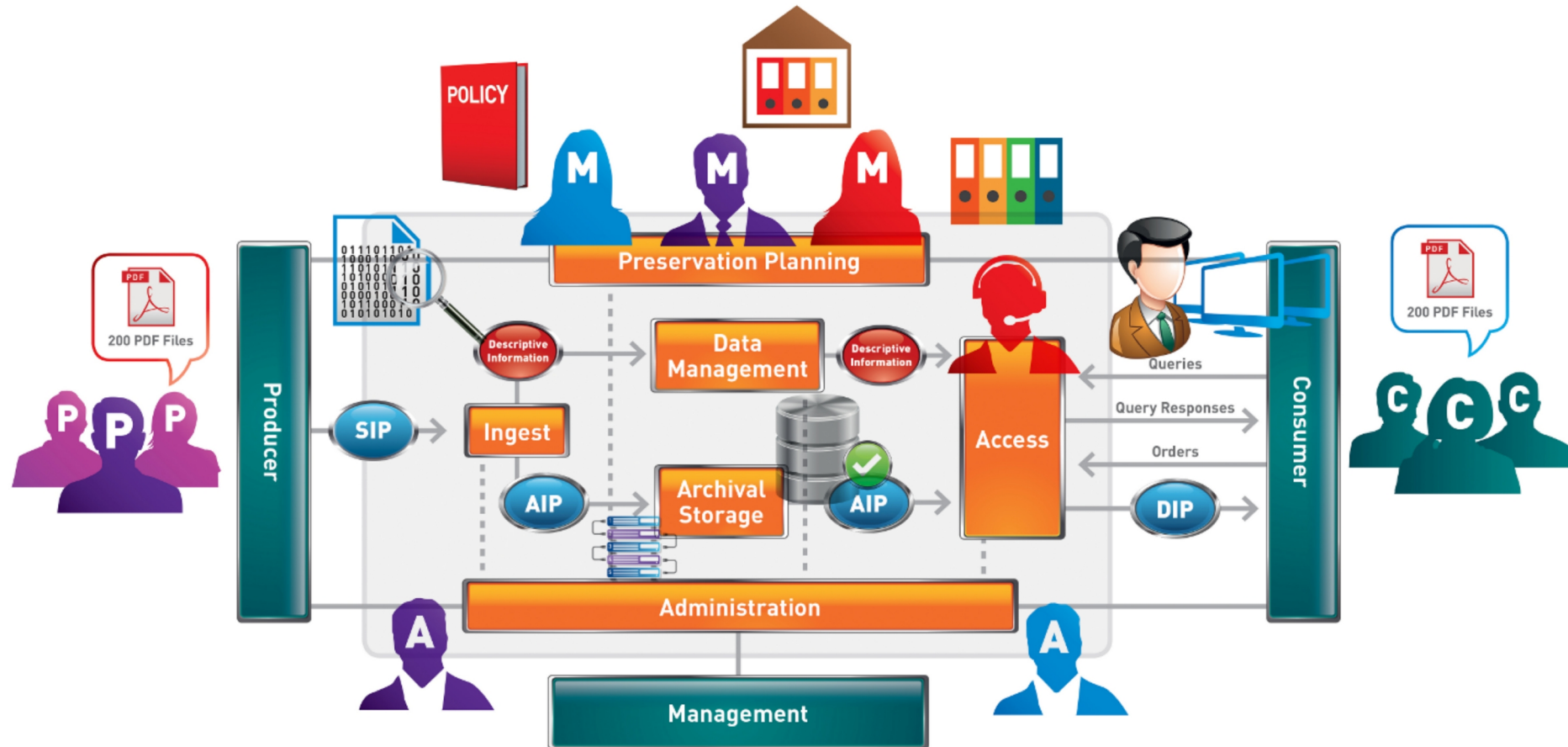
Digitization...



<https://goo.gl/images/XJwVci>



## ... V's Digital Preservation



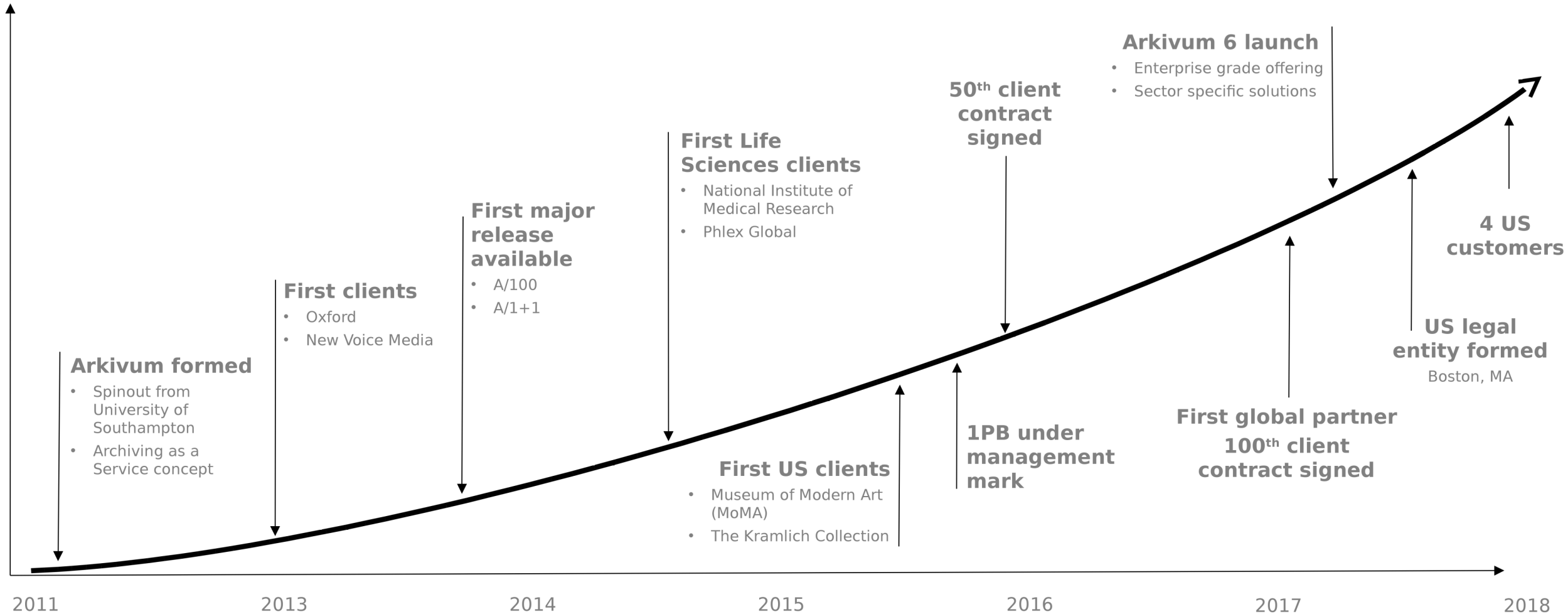
<https://dart.blogs.ulcc.ac.uk/training/free-oais-course/>

# OUR STORY SO FAR

Productising —→ HEI clients

Industrialisation

Scaling-up & momentum





Who are Arkivum?

# Core Components



**SAFETY: LIFETIME  
DATA  
SAFEGUARDING**



**DATA  
SOVEREIGNTY**



**INTEGRATION**



**MAKING  
ARCHIVED  
DATA USABLE**



**SIMPLIFICATION:  
END-TO-END  
MANAGED  
SERVICE**



**COMPLIANCE:  
PEACE OF MIND**

# Company Profile



THE LONDON SCHOOL  
OF ECONOMICS AND  
POLITICAL SCIENCE



UNIVERSITY OF  
WESTMINSTER



University of Colorado  
Boulder

TATE



Royal Botanic Gardens  
Kew

MoMA



Oxford University Hospitals  
NHS Foundation Trust



Neilson  
Financial Services

OXFORD  
Molecular Diagnostics  
Centre  
Transforming patient healthcare, pioneering tomorrow's technology



JAGUAR HERITAGE



itma

Irish Traditional Music Archive  
Taisce Cheol Dúchais Éireann

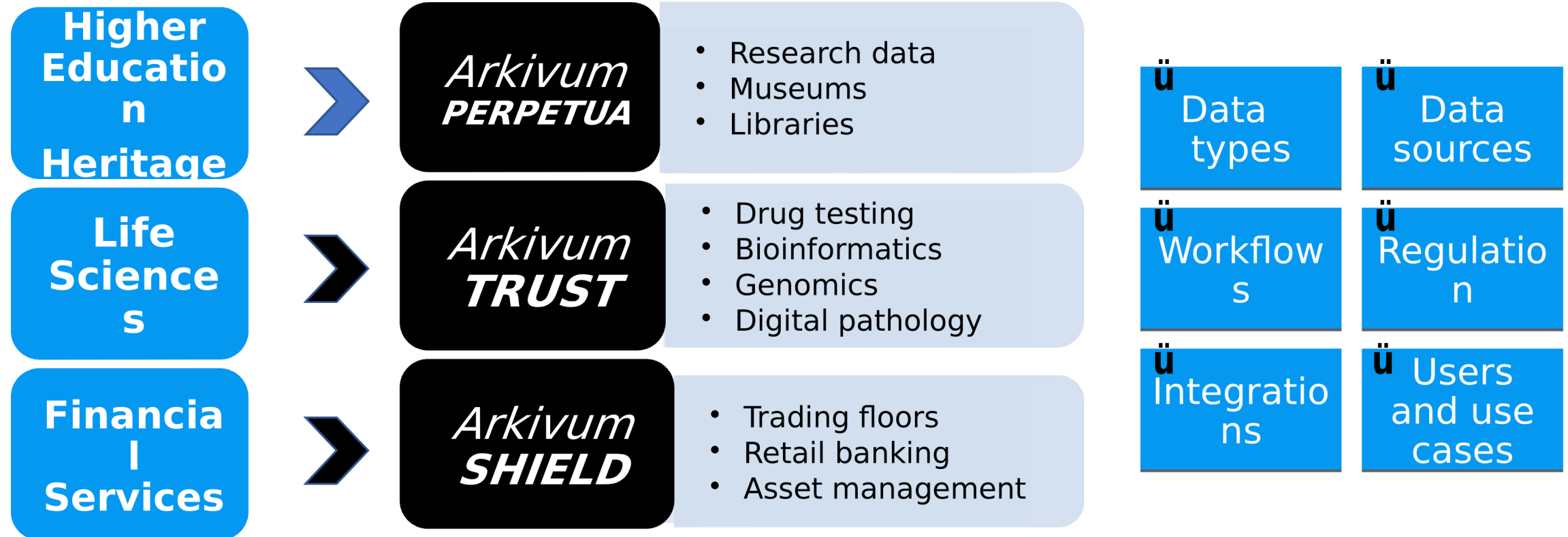


>80%	~110	7 figure	95%	2032	6 Years
CAGR	Customers	Annual Recurring Revenues	Renewal Rate	Longest contract	Average contract length
9	>11	0	42	2011	3
GTM Partners	PB under management	Bits lost	Staff	Founded	Supporting investors



# ARKIVUM FOCUSES ON THREE

Markets where adherence to compliance, high intrinsic value of data and long-term retention periods are critical to the business



# ARKIVUM PERPETUA

## HIGHER EDUCATION, LIBRARIES AND HERITAGE

- ✓ End-to-end digital preservation and archiving safeguarding solution
- ✓ Modular solution which allows you to select the capabilities and features suitable for your current needs
- ✓ Perpetua scales from entry-level up, optimizing TCO and providing long-term preservation for valuable digital assets



- Outcomes

# What would you like to learn today?

Areas to cover

- 1.
- 2.
- 3.

